Abstract

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MONDAY INFLUENCER® ABSTRACT

CAREER COLLAPSE DIAGNOSTICS™

The Four Failures of Judgment That Destroy Successful Careers

An Early Warning System for Identifying, Preventing, and Reversing Career-Destroying Failures of Judgment.

Careers rarely collapse without warning. They deteriorate first in judgment, then in behavior, and finally in reputation. Those who recognize the earliest warning signs while they are still small almost always preserve both their careers and their character.

Please go forward to next page. That table belongs on everyone's "wall."

At **MONDAY INFLUENCER®**, everything we publish is intended to advance success in career, business, and life. Our standards are exacting. Our thinking is disciplined. Our expectations are high.

We do not traffic in inspiration or aspiration. **We architect outcomes.**

CAREER COLLAPSE DIAGNOSTICS™

The Four Failures of Judgment That Destroy Successful Careers

An Early Warning System for Identifying, Preventing, and Reversing Career-Destroying Failures of Judgment.

Career Destroyer	Manifestations	Three Earliest Warning Signs	Two Immediate Corrective Actions
1. Ethical Failure *The abandonment of principle for personal advantage.*	• Rationalizing questionable conduct • Dishonesty by omission or commission • Conflicts of interest • Abuse of authority • Violating organizational values • Placing personal gain above institutional trust	**1.** You begin justifying conduct you once would have condemned. **2.** You become comfortable withholding inconvenient truths. **3.** Trusted colleagues quietly question your decisions or integrity.	**1.** Stop immediately and expose the issue to an independent, trusted adviser before it grows. **2.** Choose the action you would be comfortable defending publicly ten years from now.
2. Failure of Intellectual Judgment *The inability—or unwillingness—to challenge one's own assumptions, adapt, continue learning, or recognize changing realities.*	• Arrogance • Intellectual rigidity • Overconfidence • Failure to adapt • Confirmation bias • Dismissing contrary evidence	**1.** You hear yourself saying, "I've seen this before." **2.** Intelligent people increasingly disagree with you—and you dismiss them rather than investigate why. **3.** You consume information that confirms rather than challenges your thinking.	**1.** Deliberately seek out the strongest opposing argument and require yourself to defend it fairly. **2.** Invite respected critics—not admirers—to challenge your assumptions before making consequential decisions.
3. Failure of Human Judgment *Consistently making poor decisions about people—whom to trust, hire, promote, follow, or dismiss.*	• Hiring the wrong people • Trusting the wrong advisers • Promoting loyalty over competence • Ignoring high performers • Alienating valuable relationships • Surrounding yourself with sycophants	**1.** Honest disagreement becomes increasingly rare around you. **2.** Your highest performers quietly disengage or leave. **3.** You begin rewarding agreement more than competence.	**1.** Create an environment in which candid disagreement is expected and rewarded. **2.** Reevaluate every key relationship based on demonstrated competence, integrity, and results—not familiarity or loyalty alone.
4. Failure of Self-Mastery *The inability to govern one's impulses, emotions, ambition, or conduct well enough to sustain long-term success.*	• Anger • Impulsiveness • Addiction • Sexual misconduct • Reckless risk-taking • Public emotional outbursts • Abuse of power	**1.** Emotional reactions begin replacing disciplined responses. **2.** Small lapses in discipline become increasingly frequent. **3.** Family, friends, or trusted colleagues privately express concern about your behavior.	**1.** Pause consequential decisions until emotion subsides and objective judgment returns. **2.** Reinstate disciplined routines and invite accountability from someone empowered to confront you honestly.

THIS WEEK'S AUDIOS FROM OUR EXTENSIVE LIBRARY

1. Back to Basics: Understanding Customer Intent to Drive Real Business Growth. Audio here.

2. How Mark Reynier Disrupted Big Alcohol Through Terroir. Audio here.

3. Fortune Hunter: Success Secrets and Keeping it Real with CEO Lyndon Wood. Audio here.

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NEWS!

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Additional details will follow in a separate email.

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RSVP BY · AUG 14, 2026

EVENT · 3 · SUBMIT A TOPIC

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