MONDAY INFLUENCER® ABSTRACT: SEPTEMBER 29, 2025

New Career Advisory

For the audio version, please click <here>.

Nathaniel C. Schooler & Steven J. Manning
Publishers . Business Intelligence Strategists . Content Creators and Curators

EVERY DOLLAR SAVES A CHILD
Give The Gift of Life® To Hungry Children.*

YOU ARE GIVING THE GIFT OF LIFE© TO HUNGRY CHILDREN with your subscription to MONDAY INFLUENCER®!

- **148,000,000 (148 million!) children go to bed hungry every night.**
- **This year, 2.2 million children will die from malnutrition.**

20% of all subscription revenue, including from your subscription, is donated to SAVE THE CHILDREN and CHILDREN INTERNATIONAL through our EVERY DOLLAR SAVES A CHILD®. Thank you!

children international®

Save the Children.

Trusted by a global audience, MONDAY INFLUENCER® and the ABSTRACTS are essential weekly digests for achieving powerful, immediate success in business, career and life.

EVERY ABSTRACT PROVIDES IMMEDIATE AND ACTIONABLE SOLUTIONS FOR EACH CHALLENGE WE ANALYZE.

No fluff! We cut through the noise to give you immediately applicable strategies and tangible solutions for the challenges you face.

IMPORTANT: However critical every challenge that we tackle, not every one of those is imperative for every subscriber. Please assess your current and future challenges to decide the best order for addressing them.

CELEBRATE WITH US!

MONDAY INFLUENCER® and the ABSTRACTS are all about success in business, career and in life. The first Monday morning of each month, we publish MONDAY INFLUENCER®. Every other Monday morning we publish a MONDAY INFLUENCER® ABSTRACT. In every issue we provide meticulously curated, POWERFUL STRATEGIES for immediate achievement for you, our subscribers.

Upon hearing from subscribers, we frequently have the pleasure and privilege to celebrate their successes! We certainly want to hear about yours!

In this ABSTRACT, we turn the tables on you some 180 degrees.

Likely, someone in your network of family, friends and colleagues, is navigating significant life and professional transitions and requires support. Perhaps at critical crossroads. in

Their need for guidance is clear. Given your unique position and capabilities, you have a distinct opportunity and responsibility to provide that help.

You possess the ability and the imperative to step forward and provide that assistance. You must lead when regrettably most others will do nothing. It is your turn to impact the life of someone in need. And, remember, it is “someone” and those who are nearest and dearest to them.

Quoting Oprah Winfrey: “Leadership is about empathy. It is about having the ability to relate to and connect with people for the purpose of inspiring and empowering their lives.” Now, merge her wisdom with that of the one and only, indefatigable, guiding light for your humble scribe, Manning, Teddy Roosevelt: "Do what you can, with what you have, where you are."

You know a great deal about problem solving, including truly complex problems. Reminding you about the Gordian Knots in last week’s ABSTRACT. You know much about bold solutions. You are well on your way to building your own database, your own library of those from a half a year of MONDAY INFLUENCERS® and the ABSTRACTS.

Finally—last but absolutely not least—you know a great deal about leadership. We know that reading and listening to the INFLUENCERS and expert videos/audios we broadcast every Thursday, are making you thoughtful, strong and ever-evolving leaders!

To that end, the three most critical areas for you to address—counseling, coaching, managing, and instructing—when those in your charge require support, follow. [Hereafter we will refer to the person you are guiding as your “client.”] As always, we provide you with tasks, timelines and expected outcomes.

1. CLARIFY VALUES AND GOALS

Compel those whose lives you are about to impact to reflect on what truly matters to them—both personally and professionally. Identify and memorialize in writing their core values (e.g., integrity, growth, stability) and long-term goals. Push them to achieve genuine clarity with that.

Compel their decision-making aligns with their authentic selves. Consider family vs career vs poorly-timed recreation.

Work through what it really means to be grounded in reality. Yes, you have read much about that from us in the past seven months.

TASKS AND TIMELINES

1. **Conduct a Values and Goals Reflection. Put your client through** a structured self-reflection exercise.

- Identify top 5 core values (e.g. family, autonomy, impact, financial independence, leisure time
- Identify short (1 year) and mid-term (5 years) goals, personally and professionally):
    - why do those matter and how they align with values
- What does success look like
- Is building a legacy important

TIMELINE
Complete within 1 week.

EXPECTED OUTCOME
A clear, written list of 3-5 core values and specific, prioritized goals (short- and long-term). This document serves as a decision-making guide, reducing confusion during transitions and ensuring focus.

2. Create a Decision-Making Framework. Develop a simple framework to evaluate opportunities or decisions.

- For each major decision (e.g., job change, relocation), list pros, cons, and alignment with your client's values and goals from Task 1.
- Rate each option on a scale of 1-10 for alignment with priorities

TIMELINE

- Complete framework within three days
- Apply to at least one decision within two weeks

EXPECTED OUTCOME
A reusable decision-making tool that streamlines choices and boosts confidence. Your client will make at least one transition-related decision (e.g., accepting a job offer) with clarity, reducing second-guessing.

2. EMBRACE ADAPTABILITY AND LIFELONG LEARNING

Transitions often bring uncertainty, so cultivating a growth mindset is crucial. Make certain that your client is open to acquiring new skills or perspectives that align with his evolving path. A PATH THAT YOU CHARTED ALONG WITH HIM OR HER.

Whether shifting careers or making necessary changes to present career, your client must explore online courses, certifications, or mentorships in their target field. For instance, platforms like Coursera, Udemy, edX, LinkedIn Learning, Skillshare, Khan Academy and others offer targeted programs for upskilling. Adaptability also means being willing to pivot if initial plans do not work out—view setbacks as opportunities to refine your approach.

TASKS AND TIMELINES

1. Identify and Enroll in a Relevant Learning Opportunity
Compel your client to identify one online course, workshop, or certification on platforms among those listed herein-above that best align with the most critical skill or knowledge area critical that your client must have to successfully navigate the present crisis of effect a positive transition (e.g., project management for a new role, financial planning for entrepreneurship).

TIMELINE

- Enroll within one week
- Complete the most important learning/training module within three weeks

EXPECTED OUTCOME

Acquisition of a foundational skill or knowledge relevant to transition, enhancing confidence and marketability.

2. Schedule Regular Learning Check-Ins. Remember: you will be your client's life-line! Set up a recurring calendar reminder (e.g., biweekly) to review your learning progress and adjust the plan you established for and with your client.

- Reflect on the progress. Adjust as necessary.
- If your client's progress stalls, identify the reasons.
    - Is the client not entirely committed to the process. Fix it or regrettably move on.
    - Does the client require more and or different skills. Find those and implement them.

TIMELINE

Calendar check-in within 1 week of starting the course; maintain biweekly check-ins for at least 2 months. **THIS IS NON-NEGOTIABLE**. If your client is not willing, that speaks to a lack of commitment to the process. Fix it or regrettably move on.

EXPECTED OUTCOME

You will make certain that your client stays on mission and does not regress.

3. BUILD AND LEVERAGE A SUPPORT NETWORK

As we "scream" over and over in many INFLUENCERS: "You are not Robinson Crusoe valiantly trying to survive alone on a desert island." Nor is your client.

To begin with, YOUR CLIENT HAS YOU! And then, YOU BOTH HAVE THE EXCEPTIONAL SUPPORT OF MONDAY INFLUENCER®!

In your amazing new role as mentor, coach, teacher, guiding light, you have MONDAY INFLUENCER® as YOUR MASSIVE SUPPORT SYSTEM.

Also, you and your client can and should reach out to trusted family, friends, colleagues, or mentors for advice, feedback, or emotional support. Compel your client to actively seek out communities relevant to his or her life, business and otherwise, be those professional networks, local industry groups or even X communities discussing relevant topics.

Know that when you and our client share your challenges and goals, it is highly likely that someone in your network can and will offer a perspective or connection that shifts your trajectory. Reciprocate by offering your support to others, strengthening those bonds.

TASKS AND TIMELINES

1. Map and Connect with Your Network

Along with our client, create a network map listing 5-10 people (family, friends, colleagues, mentors) who can offer guidance, feedback, or connections. Your client must reach out to at least 3 of them via email, call, or coffee meetup to discuss his or her transition, share goals, and ask for specific advice or introductions. Draft your client's "pitch" to ensure clarity and focus with those reach-outs. Be clear about what you need (e.g., feedback on a business idea, a referral).

TIMELINE

- Create map within three days
- Contact three people within one week. Three more every two weeks.

EXPECTED OUTCOME
Strengthening your client's support system and opening new opportunities.

2. Join a Relevant Community or Group
Identify and join one professional or community group related to your client's transition (e.g., a LinkedIn group for your industry, a local meetup for entrepreneurs, or an X community discussing career shifts). You may consider joining alongside to participate and polish your own skills.
- Your client must participate actively by commenting, asking questions
- Your client must attend at events (virtual or in-person)

TIMELINE
Join the group within one week. Your task is to make certain that your client joins a group that will provide support for the critical development skills that you mapped out. **THIS IS NOT THE TIME FOR ENTERTAINMENT NOR VANITY PROJECTS.**

EXPECTED OUTCOME
You will effectively integrate your client into a community that provides ongoing support, resources, or inspiration. With your guidance, your client will gain new insights and contacts on an ongoing basis. That will greatly enhance his or her recovery or transition strategy.

Finishing this with one of your scribe's (Steven J. Manning) favorite quotes: "The only ones among you who will be really happy are those who have sought and found how to serve." – Albert Schweitzer. How about that as moniker for the INFLUENCER as well.

TOP EXPERT TALKS AND INTERVIEWS OF THE WEEK

Links to these expert interviews and talks are below, also will be coming your way by email.

1. Expert Talk: Innovative Thinking and Creativity -- Interview with Brian Moran. Click here.
2. Expert Talk: IT and Information Management & Data -- Interview with Monique Morrow. Click here.
3. Join Nicolas Babin and yours truly (Nat); Season 12 Episode 1 – **AI Revolution: The Future of 3D Printing and Global Technology. Link to follow,** Thursday AM if not before.

This week we will continue with our acclaimed ROUND TABLES. Next up is **GLOBAL PERSPECTIVE. Where are we, where are we heading, and where are we going to end up:**
• economics
• politics
• social constructs
• technology

With world-renowned engineer, inventor, author, and innovation consultant, Darrell Mann. Followed shortly with another round-table with British technology entrepreneur, author, philanthropist, and speaker, Michael Tobin CBE.

Several truly notables in business, academia, publishing and more are scheduled thereafter.

All our expert talks, interviews and round tables providing valuable perspectives for listeners seeking to be informed, educated and inspired by the truly elites in the world.

Stay tuned for the links; those will be shared prior to each broadcast every Thursday.

How about you participating?

We have been asked by subscribers like you to help with really relevant, specific challenges. We decided to do this live. If you have any pressing questions/topics/challenge, please email us and we will include those in the new **live weekly videos on Tuesdays**.

Please note if you ask us about your next-door neighbor's cat; we will pass…!

All our Thursday interviews are available on YouTube and all major podcasting channels.

THE AI TIPS OF THE WEEK

Ai may not be the only answer. Hold on WHAT is the question?

Before you dig into "Ai, take the time to think if it necessary to outsource this task? It could be that only some of your tasks can be performed by Ai now and to the quality that you need to achieve. For example, the mockup image for the functionalities and esthetics of the new podcast studio that Schooler is creating took a considerable number of hours to get right. He used the appropriate combination of tools required. Ai appeared entirely reluctant to do what was asked. So, Schooler improvised, taking certain elements of the image and then using other tools to ensure success.

The good news is—big bravo for that—quoting Schooler, "I have the motorcycle and the technology for the new studio." Over the coming months we will update you as to progress.

If you want to fly to the beautiful countryside in Croatia and record a fantastic podcast, we are glad to host you!

THE MONDAY INFLUENCER® CREW AND OUR REMARKABLE CADRE OF EXPERTS are grateful to you for helping the most vulnerable among us with your subscription.

If you have been forwarded the INFLUENCER®, we would love to have you as a loyal member of our community. You can subscribe here: www.mondayinfluencer.com

OUR GIFT TO YOU.
Please refer friends, colleagues, professional relationships and others to MONDAY INFLUENCER®. When they subscribe, we will send you free subscriptions to gift to others. Please reach out: contact@mondayinfluencer.com

Thank you.

©2025. Steven J. Manning and Nathaniel C. Schooler. All rights reserved worldwide. Any reproduction, in part or in whole, storage in a retrieval system or transmission in any form or by any means—electronic, mechanical, photocopy, recording, scanning or other—except for brief quotations in reviews or articles, without the prior written permission of the publisher is strictly prohibited. For media inquiries: sjmanning@fymc.com